

# SMALL BUSINESS ENERGY ADVANTAGE



*Reducing costs to give you  
a competitive advantage*



The Small Business Energy Advantage (SBEA) program delivers lasting benefits by improving your energy efficiency. Willdan is an authorized SBEA contractor in Eversource and United Illuminating (UI) territory, selected through a competitive bidding process. Our staff of trained, highly qualified energy experts are equipped to provide turn-key, start-to-finish program services.

There is no cost or obligation to get started on the path to reduce your energy costs and improve your business's bottom line. All you have to do is say, "Yes, I'd like to participate."

Call us today to learn more about how your business can benefit by participating in SBEA and receive a free, no-obligation energy assessment.



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Helping you find your green.<sup>SM</sup>

## THE CONNECTICUT ENERGY EFFICIENCY FUND

offers the Small Business Energy Advantage (SBEA) Program specifically for small to medium-sized facilities. The program provides a turnkey solution that makes it easy and affordable for you to lower costs and improve profitability by upgrading to high-efficiency equipment.

With incentives from the Energize Connecticut initiative and Willdan's unsurpassed expertise, you'll receive financial assistance and a fully turn-key solution to lower your energy bills and improve your bottom line.

A Willdan energy engineer will perform a FREE energy audit to identify and evaluate cost-effective ways to reduce your facility's energy costs by replacing lighting, HVAC and other outdated equipment with new, energy-efficient alternatives.

## PROGRAM BENEFITS

- Pays for a significant amount of the cost to retrofit your facility
- Dramatically improves project payback
- Lowers utility bills for years
- Provides interest-free financing for qualified customers
- Improves Sustainability

## ELIGIBILITY

Commercial and industrial customers with an average 12-month peak electric demand up to 200 kW. Must be a firm gas customer to be eligible for natural gas measures. Willdan will work with you to confirm eligibility.

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## SYSTEMS AND EQUIPMENT COVERED

Our energy auditors and engineers will perform a free, no obligation assessment to explore all possible energy efficiency improvement options for your facility, including:

- **Lighting**
  - Lighting fixtures and lamps
  - Occupancy sensors
  - Photocells and other lighting controls
- **Refrigeration and Controls**
  - Anti-condensation door heater controls
  - Evaporator fan controls
  - Night covers
  - Electronically commutated motors
- **HVAC**
  - Equipment upgrades
  - Programmable thermostats
  - HVAC controls
  - Custom measures
- **Boilers and Water Heaters**
- **Other**
  - Air compressors
  - Variable-frequency drives
  - Motors
  - Other custom measures

### **Willdan is not an energy broker.**

We identify ways to reduce your utility costs by improving your energy efficiency.



## FIVE EASY STEPS TO PARTICIPATE

Willdan has been selected by your utility company to perform SBEA services throughout Eversource and UI's territories.

1. Willdan works with your utility company to confirm eligibility and then schedules a visit to your facility.
2. During the visit, our energy engineer conducts an energy assessment of your facility at no cost or obligation to you.
3. The utility company then reviews and approves the assessment.
4. Willdan presents the assessment results to you. We will review costs, estimated energy savings, program incentives and financing options for all possible energy-efficiency measures.
5. You select which measures you wish to have installed and sign an agreement to proceed.

For the free energy audit, work typically begins within 30 days. For your selected energy improvements, you have the option to pay nothing up front. SBEA program incentives will offset a portion of the cost of the eligible measures. Interest-free financing for the balance of the project is available for qualified customers. The financed amount will appear on your monthly electric bill, allowing you to make just one monthly payment for both your SBEA loan and electric bill.

## WHAT SETS WILLDAN APART FROM OTHER FIRMS?

Willdan is a publicly traded company that has been in business for 50 years and is a national leader in energy efficiency. We are working in Connecticut's Small Business Program, and have led similar small business programs in New York, New Jersey, California and other states.

Willdan's energy auditors and engineers have unsurpassed experience and expertise, having performed thousands of assessments for small businesses like yours. We also perform in-depth energy studies of larger, more complex projects including hospitals, data centers, universities and manufacturing facilities.

Willdan is the team you can trust to provide you with a competent energy assessment and professionally completed project that will save your business energy, reduce energy costs, enhance profitability and improve sustainability for years to come!